



Penny's Lucky Stars Newsletter

June 2023 Newsletter May 2023 Results

Penny Jackson
ESS Director



Queen of Wholesale
Ruth Ann Allison



YTD Sales Queen
Robin Rowe



Monthly Queen of Sharing
Phyllis Wilson, Gretchen
Saunders & Marylyn
Cantrell



YTD Sharing Queen
Karen Hillstead

May Golden Achievers!



Ruth Ann Allison



Gretchen Saunders



Evelyn Oliver



Jennifer Martin



Robin Rowe



Tina Nelson



Deborah Grindinger



Marylyn Cantrell



Penny Jackson

Message from Penny

Lucky Stars!!!!

WOW!!! What a May!!!! You totally Rocked!!!!

You have put us in a position to run full blast to hit the \$500,000 Unit Circle of Achievement!!!! This puts us among the very top units at Mary Kay and will send us to the Prestigious \$500,000 Lunch at Seminar and get even better seating - super up close to the action.

We still have a long way to go so we have to have a Record Breaking Month!!!! I hope you participate in our Super Star Selling weekend going on right now!!!! Hurry - reach out to everyone you know to help us hit our target!!!!

Check out all the ways you and your customers can be winners. (page 4 and on our Unit Facebook page-Jackson Area)

Right now we are at \$405,491 retail - so we need just \$94,509!!!! I know that sounds like alot but we have 200 people in our unit. It breaks down to just \$236 whsl per consultant. Or even less if you are investing in the BOGO Hydrating Masks or the 60% off Skin Care Sets.

It's just super smart business to stock up for the next 6 months on Skin Care Sets while they are 60% off!!!!

WOW!!!! With all the fabulous things happening. I know we are set up to run across the \$500,000 Victory line.

Thanks in advance for stretching to help us make it happen!!!! I appreciate you!!!!

Penny

Summer Beauty Bash! \$500 Cash Drawing!

Please Join us
Tuesday June 13, 2023
6PM
LaQuinta
21338 US 19 N
Clearwater

* Fun &
Networking!

Ways to Win- March 15-June 13, 2023
1 entry - Makeover (virtual or in person)
1 entry - Each guest at your session
1 entry - listen to fun facts about MK business
5 entries - start a MK business
5 entries for coming June 13th

\$100 Cash Drawing!

Earning our next Cadillac by
6/30/23!

How to Win:

- \$100 Cash Drawing when we have 10 New Unit Members in June
- \$100 Cash Drawing when we have 6+ Golden Rule Achievers
- \$100 Cash Drawing when we hit \$18,000 unit whs (on-Target Cadillac)



Jackson Area

Brunch

Saturday June 24
11am- 2pm

544 Wexford Dr E
Palm Harbor 34683

Who's invited - all consultants, directors, husbands,
friends & guests.

Special recognition for Star Consultants &
Red Jackets!
Fun, games & food!

60% Off!

MAKE A BEAUTIFUL IMPACT WITH SKIN CARE!

JUNE SKIN CARE PRODUCT PROMOTION

GET 60% OFF* SUGGESTED RETAIL PRICE ON QUALIFYING SKIN CARE SETS AND REGIMENS JUNE 1-30 WHILE SUPPLIES LAST!

All month long, increase your earning potential when you sell in multiples!

Check out the beauty of this skin care promotion.



Qualifying Skin Care Sets and Regimens	Suggested Retail Price	Wholesale Cost With 50% Discount†	Your Profit Potential With 50% Wholesale Discount Sold at Full Suggested Retail**	Your June Skin Care Product Promotion Wholesale Cost at 60% Off*	Your Profit Potential With June Product Promotion 60% Wholesale Discount Sold at Full Suggested Retail**
<i>TimeWise Repair</i> [®] Ultimate <i>Volu-Firm</i> [®] Set 	\$333	\$166.50	\$166.50	\$133.20	\$199.80
<i>TimeWise Repair</i> [®] <i>Volu-Firm</i> [®] Set 	\$215	\$107.50	\$107.50	\$86	\$129
<i>TimeWise</i> [®] Ultimate <i>Miracle Set 3D</i> [™] 	\$178	\$89	\$89	\$71.20	\$106.80
<i>TimeWise</i> [®] <i>Miracle Set 3D</i> [™] (Normal/Dry or Combination/Oily) 	\$120	\$60	\$60	\$48	\$72
<i>MKMen</i> [®] Skin Care Regimen Bundle 	\$80	\$40	\$40	\$32	\$48
<i>Botanical Effects</i> [®] Regimen 	\$60	\$30	\$30	\$24	\$36
<i>Clear Proof</i> [®] Acne System Set 	\$50	\$25	\$25	\$20	\$30

*This offer applies only to the June Skin Care Product Promotion. Offer begins June 1, 2023, at 8 a.m. CT and ends on June 30, 2023, at 11:59 p.m. CT. Limit of 13 applies to each qualifying set/regimen per Independent Beauty Consultant while supplies last at the fixed wholesale price. Tax will be charged on the full suggested retail price of each product in this offer. On-hold orders containing any of the 60% off suggested retail price June Skin Care Product Promotion qualifying sets/regimens must be resolved by 11:59 p.m. CT, June 30, 2023. If not cleared as noted, the June Skin Care Product Promotion products will be removed from your cart. No exceptions will be made after the deadline. Available only through Online Ordering and Customer Delivery Service through myCustomersSM. The promotion does not include orders placed through marykay.com, Guest Checkout or EZ Ship.

†To participate in the June Skin Care Product Promotion, an Independent Beauty Consultant must be active and qualify for the Earned Discount Privilege. An Independent Beauty Consultant is considered active with personal retail sales of \$325 in wholesale Section 1 products and will remain active for two months following any month with this amount in sales.

**The gross profit calculation is based on products being sold at the suggested retail prices; however, all Independent Beauty Consultants are independent contractors and can choose to sell these products at any price they desire.

Due to the June Skin Care Product Promotion, your wholesale total may be less than you expect, so please make sure to check your wholesale totals before checking out.

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MARY KAY

Jackson Area
Superstar Selling Weekend
 Thursday June 8-Saturday June 10
Goal: \$20,000 Retail Sales!

Customer Prizes

- Every \$50+ order can choose 1/2 price items from June special sheet!
- Every \$50 order entered to Win \$100 MK Shopping Spree!
- 3 additional \$100 shopping spree when we hit \$20,000

Consultant recognition & prizes for retail sales (after discount before taxes)

- \$300 retail- Bronze
- \$600 retail- Silver
- \$1000 retail- Gold
- \$2000 retail- Platinum

Additional prizes

- #1 customer highest purchase
- #1 consultant with sales over \$300
- #1 team
- # 1 unit

Consultants must complete google form by midnight June 11

Sapphire
SEMINAR SCHEDULE

JULY 22-25, 2023

Day 00 | July 21

2:00-7:00pm Bling Badge pickup at hotel

Day 0 | July 22

All Day Bling Badge pickup, MK Headquarters Tour

9:00am - 3:00pm 6 *Most Important Things* reward pickup and *Most Important Things* reward pickup

Evening: MKNA Celebration Open to All & Reception for (Queen & Princess Court Achievers, Go Give Winners, ESSD, EESSD & Unit Circle Achievers)

Day 1 | July 23

Morning: Opening General Session

11:00am - 1:00pm 6 *Most Important Things* reward pickup and *Most Important Things* reward pickup

Afternoon: Cadillac Luncheon, Half-Million Dollar Unit and Above Luncheon
 General Session

Day 2 | July 24

Morning: Career path development classes
 Afternoon: Royalty Reception and Awards Show

Day 3 | July 25

Morning: Closing General Session

Lucky Stars Unit
LOOK WHO WHO REGISTERED!



JUNE
GOLDEN RULES

Order a cumulative \$600 wholesale in June and earn the final piece from the Golden Rules collection!

June BOGO

Buy one special-edition Mary Kay 2-Step Hydrating Sheet Mask (pk./ 8) get another **FREE!**

Buy Me → → Get Free!

No limits!
While supplies last.

MOST IMPORTANT THINGS JANUARY 1 - JUNE 30, 2023

Earn the Scarf Q3 Stars- Jennifer Martin & Gretchen Saunders
Be A Star in either Quarter 3 or Quarter 4

Develop 3 or more Great Start-Qualified new personal team members.

Phyllis Wilson

Earn the Scarf, your Red Jacket, and On Stage Recognition

Develop 2 more (5 total) Great Start-Qualified new personal team members.

On-Target Achievers-Seminar Bound Contest

3Q Stars- Jennifer Martin & Gretchen Saunders 4th Qts Stars- Ruth Ann Allison, Gretchen Saunders, Everlyn Oliver

May Golden Achievers-Ruth Ann Allison, Gretchen Saunders, Everlyn Oliver, Jennifer Martin, Robin Rowe, Tona Nelson, Deborah Grindinger & Marylyn Cantrell

April Golden Achievers- Myrnalee Decola

March Golden Achievers- Veronica Perez, Commone Ferry, Gretchen Saunders, Patricia Russell, Phyllis Wilson, Jennifer Martin, Barbie Tsagaris, Evelyn Oliver

Ultimate TimeWise Miracle Set
Coming Soon
Fall 2023

4-in-1 Cleanser (C/O or N/D)
Antioxidant Moisturizer (C/O or N/D)
Nighttime Recovery
Daytime Defender (SPF 30)
Eye Cream

6 MOST IMPORTANT THINGS MARY KAY™ **6** THEN, NOW, ALWAYS: *Exclusive Seminar Bound*

<p>BE A STAR in either Q3 Dec 16- Mar 16 or Q4 Mar 16-- June 15</p> <p><input type="checkbox"/> Q3 - Level _____ <input type="checkbox"/> Q4 - Level _____</p>	<p>GREAT START QUALIFIED Jan 1 - June 30, 2023</p> <p><input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____ <input type="checkbox"/> _____</p>	<p>GOLDEN RULE ACHIEVER \$600 March 1 - June 30, 2023</p> <p><input type="checkbox"/> March <input type="checkbox"/> April <input type="checkbox"/> May <input type="checkbox"/> June</p>
<p>30 FACES IN A MONTH March 1 - June 30, 2023</p> <p><input type="checkbox"/> March <input type="checkbox"/> April <input type="checkbox"/> May <input type="checkbox"/> June</p>	<p>COURT OF SALES by June 30, 2023</p> <p><input type="checkbox"/> Director's Court <input type="checkbox"/> Princess Court <input type="checkbox"/> Princess Elite Court <input type="checkbox"/> Queen's Court</p>	<p>10 INTERVIEWS IN A MONTH March 1 - June 30, 2023</p> <p><input type="checkbox"/> March <input type="checkbox"/> April <input type="checkbox"/> May <input type="checkbox"/> June</p>

The more squares you complete, the more rewards you earn!

10 = \$50 Seminar Cash
15 = \$75 Seminar Cash
19 = \$100 Seminar Cash
23 = \$125 Seminar Cash
Become a Director = \$150 Seminar Cash

Develop 3 or more Great Start Qualified new personal team members and be a Star Consultant in either Quarter 3 or Quarter 4 and earn the commemorative scarf!

Develop 2 or more Great Start Qualified new personal team members in addition to the above qualifications and earn the commemorative scarf, your FREE Red Jacket from the 2023 Collection, and On-Stage Recognition at Seminar 2023!

New Consultants Making it Happen

GREAT Start



Phyllis Wilson

Earned 2 Bundles so far!



Cimmone Ferry

Earned 2 Bundles so far!



Evelyn Oliver

Earned 3 Bundle so far!



Ruth Ann Allison

Earned 8 Bundles so far!

New Consultants		Great Start Qualification	Ready, Set, Keep Selling*	
Name	End Date	Total Adjusted Personal Production	Total Bundles Earned	Amount Needed For Next Bundle
Connie Kolosey	06/30/2023	\$ 0.00	0	\$ 600.00
Phyllis Wilson	06/30/2023	\$ 1,593.60	2	\$ 206.40
Cimmone Ferry	06/30/2023	\$ 1,211.00	2	\$ 589.00
Cyndi Olmstead	06/30/2023	\$ 300.00	0	\$ 300.00
Evelyn Oliver	06/30/2023	\$ 1,873.00	3	\$ 527.00
Susan Schoonover	06/30/2023	\$ 0.00	0	\$ 600.00
Tracy King	06/30/2023	\$ 0.00	0	\$ 600.00
Kimber Duncan	06/30/2023	\$ 0.00	0	\$ 600.00
Leisa Everhart	06/30/2023	\$ 613.00	1	\$ 587.00
Gwendolyn Watson	06/30/2023	\$ 225.00	0	\$ 375.00
Santania Williams	07/31/2023	\$ 259.00	0	\$ 341.00
Ruth Ann Allison	08/31/2023	\$ 4,915.25	8	\$ 484.75
Latoya Jenkins	08/31/2023	\$ 230.50	0	\$ 369.50
Lori Kostevich	08/31/2023	\$ 0.00	0	\$ 600.00

Earn Bonus Bundles of Products with cumulative orders of \$600 whs in your 1st 4 months of business! Max it out with 6 totaling more than \$1,161 in FREE Products!

ALL NEW
Pearls of Sharing

Ask me how you can earn yours!

Be a Pearl Girl

- ~Complete 3 opportunity chats with your Sales Director and get a pair of pearl earrings
- ~Complete 3 more opportunity chats with your Sales Director and get a pearl bracelet.
- ~Add your first team member and get the pearl necklace

Golden Rule!

Top 5 "Monthly" Wholesale



**Ruth Ann
Allison**



**Gretchen
Saunders**



**Evelyn
Oliver**



**Jennifer
Martin**



**Robin
Rowe**

Look who Invested in their Business in May

Name	Unit Wholesale
Ruth Ann Allison	\$4,915.25
Gretchen Saunders	\$1,254.50
Evelyn Oliver	\$1,032.00
Jennifer Martin	\$873.00
Robin Rowe	\$663.00
Tina Nelson	\$624.00
Deborah Grindinger	\$612.50
Marylyn Cantrell	\$602.00
Sharon Shulman	\$553.50
Laurie Bolin	\$505.50
Veronica Perez	\$406.00
Phyllis Wilson	\$383.50
Marie Whelan	\$354.00
Rhonda Ricohermoso	\$333.50
Barbara Tsagaris	\$327.25
Sheila Lunsway	\$316.50
Tami Parker	\$313.25
Barbara Bloom	\$310.00
Cyndi Olmstead	\$300.00
Karen Buckner	\$294.50
Shawn Fand	\$280.70
Anna Tripodis	\$276.00

Jeanne Bordelon	\$263.00
Patti Ramsey	\$259.00
Angela Ducos	\$253.00
Kimberly Stimson	\$248.75
Denise Rainey	\$245.50
Carla Prescott	\$230.50
Joan Sigal	\$229.00
Lisa Kalman	\$228.00
Leslie Tennyson	\$228.00
Jo Todd	\$228.00
Gabriella D'Elia	\$227.50
Julie Dulac	\$227.00
Michelle Sprague	\$227.00
Tonya Sorrell	\$226.50
Kaitlyn Wells	\$226.50
Susan McGuigan	\$226.00
Gwendolyn Watson	\$225.00
Jean Tsagaris	\$112.00
Amy Maltinos	\$73.00
Celia Valenzuela	\$72.50
Melissa Smith	\$59.00
Katherine Atherton	\$44.00
Christine Hubbell	\$16.00
Penny Jackson	\$1,575.50

2022-2023 YTD Court of Sales & Sharing



**Robin
Rowe**



**Gretchen
Saunders**



**Karen
Hillstead**



**Jennifer
Martin**



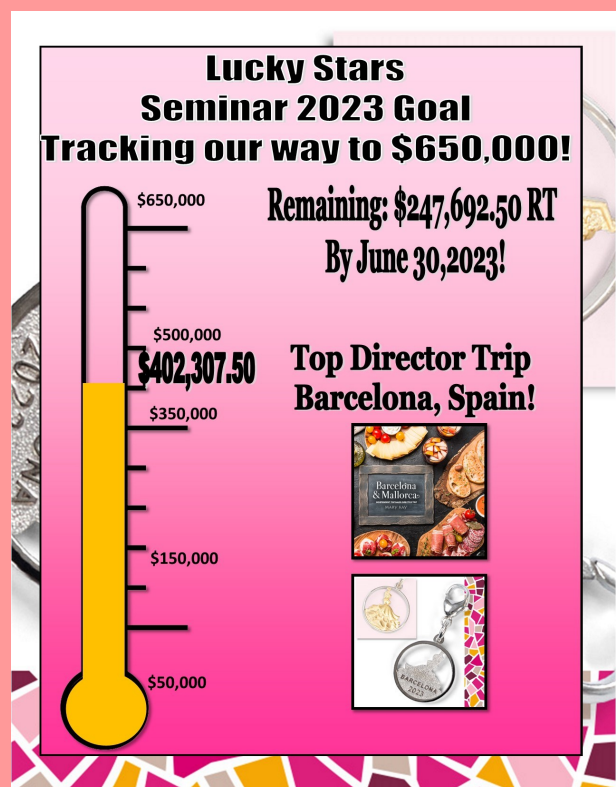
**Veronica
Perez**

YTD Retail Court

Rank	Conslt Name	YTD Total
1	Robin Rowe	\$20,725.00
2	Gretchen Saunders	\$15,885.00
3	Karen Hillstead	\$14,456.00
4	Jennifer Martin	\$13,023.00
5	Veronica Perez	\$12,363.00
6	Deborah Grindinger	\$11,648.00
7	Barbara Tsagaris	\$11,572.00
8	Ruth Ann Allison	\$11,201.00
9	Amy Maltinos	\$10,733.00
10	Rhonda Ricohermoso	\$8,714.00
11	Bethany Duntley	\$6,780.00
12	Tina Nelson	\$6,101.00
13	Marylyn Cantrell	\$5,882.00
14	Brigitte Pelrine	\$4,778.00
15	Melissa Smith	\$4,458.00
16	Deborah Brock	\$4,357.00
17	Shawn Fand	\$4,346.00
18	Karen Coultas	\$4,259.00
19	Evelyn Oliver	\$4,169.00
20	Gabriella D'Elia	\$3,790.00

YTD Sharing Court

Name	Sem Qual Team Member
Karen Hillstead	3
Robin Rowe	2
Gretchen Saunders	1
Rhonda Ricohermoso	1
Phyllis Wilson	1
Penny Jackson	9




Top 10 Teams

Team & Personal Wholesale Production

Results as of 05/31/23

#1



Red Jacket
Gretchen Saunders
\$6,754.25

- Carla Prescott
- Romona Soppe
- Marie Whelan
- Ruth Ann Allison

#2



Elite Team Leader
Karen Hillstead
\$2,650.20

- Deborah Brock
- Karen Buckner
- Sarah Hillstead
- Jodi Lishinski
- Traci MacDonald
- Tina Nelson
- Rhonda Ricohermoso
- Robin Rowe
- Annette Sisk
- Jo Todd
- Laura Voght
- Kaitlyn Wells
- Ruth Brim
- Becky Cowan
- Shawn Fand
- Patricia Harris
- Regina Norwood
- Beth Rhoton
- Cathy Rider
- Amanda Sims
- Terri Trail


#3



Sr. Consultant
Jennifer Tibbetts
\$2,382.80

- Valerie Marshall
- Amanda Shapiro
- Shannon Chambers
- Karen Halverson
- Karen Whelan
- Morgan Williamson
- Megan Saltzgaver
- Tiffany Byrd
- Katie Satzgaver
- Sarah Seyersdahl

#4



Red Jacket
Valerie Marshall
\$2,133.80

- Shannon Chambers
- Karen Halverson
- Karen Whelan
- Morgan Williamson
- Megan Saltzgaver
- Tiffany Byrd
- Katie Satzgaver

#5



Sr. Consultant
Phyllis Wilson
\$1,640

- Evelyn Oliver
- Santiana Williams
- Gewndolyn Watson
- Latoya Jenkins

#6



DIQ
Robin Nellis
\$1,353

- Dorie Shaddock
- Kay Church
- Terre Jeeffcoat
- Megan Hall
- Kayla O'Hara
- Sheri Lyons
- Susan Lahue
- Anaka Hudson
- Amy Christensen
- Barbara Frisco
- Jo-Ann Renaud
- Selena Semanco
- Melody Linquist
- Joyce Giesler

#7



Red Jacket
Stephanie Narron
\$1,265

- Heidi L. Crock
- Stephanie Mitas
- Stacy R. Narron
- Sandra Narron
- Faith V. Sajdak
- Latarsha Shepard
- Leslie J. Tennyson
- Paula K. Ifft
- Carna Barnes

#8



Team Leader
Catina Kridler
\$1,144.30

- Tomacita Luna
- Trina Maguire
- Nathan Namolik
- Stephanie Nigro
- Jennifer Peacock
- Chandra Rikke
- Kelly Stoupe
- Christal Stovall
- Linda Taylor
- Monica Townley
- Lauren Weber
- Ryein Weber
- Jasmyn Bone
- Elizabeth Conrad
- Christine Delara
- Marilyn Shuman

- Cynthia Bobkoskie
- Laura Brzoska
- Christina Callon
- Angelia Dillon
- Maria Israel
- Judith Lade
- Cassie Larson


#9



Red Jacket
Debbie Sitkowski
\$1,123.10

- Jan Cunningham
- Patti Rowles
- Darla Strong
- Jill Villarreal
- Pam Sanchez
- Beth Lossner
- Kristen Hughes
- Tereza Cavalcanti

#10



Sr. Consultant
Tonya Sorrell
\$1,118.50

- Susan Brule
- Linda Horne
- Catherine McKellar

Golden Rule!

Senior Consultants and Up



Karen Hillstead



Joan Diamond-Rego



Stephanie Narron



Gretchen Saunders

First Name	Last Name	Career Level
Karen	Hillstead	ETL
Joan	Diamond-Rego	STB
Stephanie	Narron	STB
Gretchen	Saunders	STB
Barbara	Bloom	SC
Marylyn	Cantrell	SC
Gabriella	D'Elia	SC
Dawn	Durocher	SC
Lori	Ford	SC
Brenda	Leak	SC
Jennifer	Martin	SC
Susan	McGuigan	SC

First Name	Last Name	Career Level
JoAnn	Nestor	SC
Evelyn	Oliver	SC
Brigitte	Pelrine	SC
Veronica	Perez	SC
Rhonda	Ricohermoso	SC
Jean	Rowe	SC
Robin	Rowe	SC
Annette	Sisk	SC
Tonya	Sorrell	SC
Barbie	Tsagaris	SC
Phyllis	Wilson	SC

On-Target 4th Quarter Stars

3/16/23-6/15/23



Ruth Ann Allison Pearl Star



Penny Jackson Pearl Star



Gretchen Saunders Ruby Star



Evelyn Oliver Sapphire Star

Name	Contest Credit Needed				
	Sapphire	Ruby	Diamond	Emerald	Pearl
Penny Jackson	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Ruth Ann Allison	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Gretchen Saunders	\$ 0.00	\$ 0.00	\$ 487.00	\$ 1,087.00	\$ 2,287.00
Evelyn Oliver	\$ 0.00	\$ 527.00	\$ 1,127.00	\$ 1,727.00	\$ 2,927.00
Veronica Perez	\$ 97.50	\$ 697.50	\$ 1,297.50	\$ 1,897.50	\$ 3,097.50
Phyllis Wilson	\$ 442.90	\$ 1,042.90	\$ 1,642.90	\$ 2,242.90	\$ 3,442.90
Tina Nelson	\$ 539.50	\$ 1,139.50	\$ 1,739.50	\$ 2,339.50	\$ 3,539.50
Cimmone Ferry	\$ 589.00	\$ 1,189.00	\$ 1,789.00	\$ 2,389.00	\$ 3,589.00
Deborah Grindinger	\$ 879.00	\$ 1,479.00	\$ 2,079.00	\$ 2,679.00	\$ 3,879.00
Jennifer Martin	\$ 914.50	\$ 1,514.50	\$ 2,114.50	\$ 2,714.50	\$ 3,914.50
Barbara Tsagaris	\$ 935.25	\$ 1,535.25	\$ 2,135.25	\$ 2,735.25	\$ 3,935.25
Shawn Fand	\$ 1,008.10	\$ 1,608.10	\$ 2,208.10	\$ 2,808.10	\$ 4,008.10

6 MOST IMPORTANT THINGS

Penny Jackson and the Lucky Stars Unit

Unit Great Start-Qualified Beauty Consultants

JANUARY - JUNE 2023

1. Carrie C	Jan 2023
2. Deborah Furny	Jan 2023
3. Cimmore Ferry	March 2023
4. Consultant	March 2023
5. Evelyn Oliver	March 2023
6. Phyllis Wilson	March 2023
7. Ruth Ann Allison	May 2023
8. name	qualified date
9. name	qualified date
10. name	qualified date
11. name	qualified date
12. name	qualified date

Unit Star Consultants

BY JUNE 15, 2023

Penny Jackson	Gretchen Saunders	Jennifer Martin
Ruth Ann Allison	Evelyn Oliver	Penny Jackson
name	name	name
name	name	name
name	name	name

Unit Golden Rules Challenge Achievers

JANUARY - JUNE 2023

First-Line Offspring Sales Director

JANUARY - JUNE 2023

REDS+: Jean Diamond-lego Stephanie Harron
Karen Hillstead
Gretchen Saunders

name	name	name
name	name	name
name	name	name
name	name	name

DIQS: Who's Next? 1-3 month bid
date submitted
Who's Next? 4-6 month bid
date submitted
Who's Next? 1-3 month bid
date submitted
Who's Next? 4-6 month bid
date submitted

OFFSPRING DIRECTOR: You Could Be Here!

13% Unit Growth

FOR JUNE 2023 MONTH END

Goal: 177

177
170
165
160
155
150

193

Beat Prior Unit Sales Volume by 13%

JANUARY - JUNE 2023

Goal: \$115,675.16

\$115,675.16
\$80,000
\$60,000
\$40,000
\$20,000

\$83,426.90

Jackson Area Contest Seminar 2022-2023

Earn charms each month!



Charm Bracelet



Perfect Start 15 New Faces



Power Start 30 New Faces



Hold 10 Chairs/Guests in month



Add 5 New Team Members in month



Add 4 New Team Members in month



Add 3 New Team Members in month



Earn a Star Charm each Quarter you're a Star Consultant

Welcome New Consultants

New Consultant	Recruiter
Ruth Ann Allison	Gretchen Saunders
Latoya Jenkins	Phyllis Wilson
Lori Kostevich	Marylyn Cantrell

Welcome!
Send us your picture
& friend us on Facebook!

Happy Anniversary
July

JULY	
Name	Years
Sheila Lunsway	34
Izumi Sodetz	30
Celia Valenzuela	28
Toni Diaco	22
Elizabeth Reid	19
Kelly Heon	19
Joanne Lemelin	19
Patty Reinhold	18
Alison Giesen	16
Annette Ahrens	16
Reva Henderson	16
Christine Hubbell	12
Andrea Couture	12
Barbara Ahrndt	10
Jean Tsagaris	10
Faith Sajdak	9
Stacey Graves	4
Melissa Smith	1
Sandra McKain	1

Team Commissions

Name	Team Commission	%	Team Bonus
Gretchen Saunders	\$439.98	8	\$50.00
Karen Hillstead	\$213.26	9	\$0.00
Phyllis Wilson	\$41.28	4	\$0.00
Tonya Sorrell	\$35.68	4	\$0.00
Brenda Leak	\$34.92	4	\$0.00
Barbara Tsagaris	\$15.52	4	\$0.00
Rhonda Ricohermoso	\$11.23	4	\$0.00
Barbara Bloom	\$9.12	4	\$0.00
Dawn Durocher	\$9.08	4	\$0.00
Evelyn Oliver	\$9.00	4	\$0.00
Penny Jackson	\$458.41	13	\$0.00

Happy Birthday
July

JULY	
Name	Birthday
Marylyn Cantrell	1
Brigitte Pelrine	3
Leisa Everhart	5
Danielle Hobbs	6
Deanna Parker	9
Nancy Walker	9
Santania Williams	12
Stacy Narron	14
Jane Coplan	15
Connie Huggett	16
Tami Parker	19
Reva Henderson	20
Deborah Hartzel-Wolfe	22
Amy LaRavia	22
Deidra Langridge	24
Faith Sajdak	24
Maurisa Bussy	27
Karen Camp	28
Brenda Horchler	30
Barbara Ahrndt	31
Karen Hillstead	31

JUNE 2023

Lucky Stars Unit

Launch to Leadership
 Mon-Sat 8:30am
 605-313-4819/ 909544#
 Playback
 605-313-4896/ 909544# then #

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
7pm EST Jackson Success Zoom 633 732 4875 PW 991366						
4	5	6	7	8	9	10
	7pm EST Jackson Success Zoom 633 732 4875 PW 991366	6:30pm LaQunita 21338 US HWY 19 N Clearwater Success Event & Guest Makeovers		Orlando Dir/RJ Meeting 10am-\$10pp 301 S. Tubbs St Suite B2 Orlando		
11	12	13	14	15	16	17
	7pm EST Jackson Success Zoom 633 732 4875 PW 991366	6pm-LaQunita 21338 US HEY 19 N Clwtr Summer Bash \$500 cash give away Guest Event		End of Quarter 4	Fall PCP Enrollment begins	
	18	19	20	21	22	23
	7pm EST Jackson Success Zoom 633 732 4875 PW 991366	6:30pm LaQunita 21338 US HWY 19 N Clearwater Success Event & Guest Makeovers				Jackson Area Brunch 11am Penny's home All Invited
25	26	27	28	29	30	
	7pm EST Jackson Success Zoom 633 732 4875 PW 991366	6:30pm LaQunita 21338 US HWY 19 N Clearwater Success Event & Guest Makeovers			Last day of the month to place online orders. End of this Seminar Year!	







ESSD Penny Jackson
 544 Wexford Dr. E
 Palm Harbor, FL 34683
 727-459-9360

To the Amazing:

**JACKSON AREA
 SUCCESS MEETING**

Monday's @
 7pm EST/ 6pm CT 
 Success Event 

 **633 732 4875**
PW 991366

MARY KAY

Launch-Leadership Call



Mon-Fri 8:30am
605-313-4819
Access code- 909544#

Playback
605-313-4896
Access code- 909544#,# again

PIC•COLLAGE